



P.O. Box 9  
117 Gulick Street  
Blossburg, PA 16912-0009 (570) 638-2131

August 9, 2016

To Our Valued Customers:

Effective October 1, 2016, Ward Manufacturing will be implementing a list price increase as follows:

The logo for WARD FITTINGS features the word "WARD" in a bold, black, sans-serif font, followed by a stylized grey and white graphic element resembling a fitting or union, and then "FITTINGS" in a bold, black, sans-serif font.	<p><b>8%</b> increase on <u>WARD INTERNATIONAL Malleable Iron</u> <u>Fittings and Unions</u></p> <p>The new list price schedule will be <b>#101016</b></p>
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A new list price sheet will be available on our website - [www.wardmfg.com](http://www.wardmfg.com)

Please contact your local WARD MANUFACTURING sales representative or factory personnel with any questions.

We appreciate your continued support of WARD products.

Sincerely,

A handwritten signature in black ink, appearing to read "Melissa Coolidge".

Melissa Coolidge  
Product and Marketing Manager - PVF