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September 9, 2009

To: Our Most Valued Customers
From: Kieran Young, National Sales Manager Piping Products
Subject: Welded Pipe Nipples increase October 5, 2009

Due to continuing increases in steel and steel pipe, we are forced to raise our prices on Welded Pipe Nipples 9%.

These new prices will be effective for all orders shipped October 5th, 2009.

Price sheets will be available through our web site www.wardmfg.com, as soon as possible.

Taking this opportunity, we want to thank you for your support. I, and the more than 700 employees of Ward Manufacturing, will continue to work hard to earn your business.

Sincerely,

Kieran Young
National Sales Manager Piping Products

COMMUNICATION ALERT	As postage and material costs continue to escalate, please note: All future information or communications about terms, conditions, or pricing changes will be communicated via email and web posting.
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